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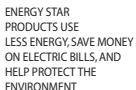
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The opening of the DNT Express in Clyde provided eight jobs for Wayne County residents. From left to right: Allen Despaw, Robert Beverett, Jerry Fremouw, Kim Fratus, Terry Miles, Bruce Turner, Anthony Tavano and Neal Kinnetz.

Clyde's newest business fills niche, adds jobs

When brothers Dan and Tim Nickels were searching for the ideal, centrally located place to locate their next facility, they were particularly taken by the way Clyde Mayor Jerry Fremouw rolled out the red carpet. Not only was Jerry present to show off the building located at 80 Davis Parkway in the Village, but business leaders were on hand, all offering the small town warmth that solidified the deal.

DNT Express, Inc. is a wine delivery service that opened their first warehouse in Menands, New York on August 18, 2003. The company began with three employees and a few vehicles. Now the company employs over thirty drivers and a growing fleet of thirty three vehicles.

DNT Express started out delivering just about everything and anything, but soon realized a niche market existed in servicing deliveries of small wineries eager to get their product exposure to wider audiences. The Company does not sell, or promote wineries, it simply acts as a distributor from major warehouses to 4000 delivery locations throughout the state.

"With the addition of this facility's 29 counties, we believe that we are the third largest distributor of wine and spirits in New York State," said Tim Nickels.

DNT Express grew out of a delivery company for which Dan Nickels worked and was eventually taken over and given a makeover by the brothers after Tim retired from the New York City Police Department.

Expanding to central and western New York has been the goal of DNT Express since 2006. With central New York being the home of many New York wineries, the search for the perfect location began in January of 2008. DNT Express looked at locations in both Rochester and



The DNT Express management team consists of Assistant Manager Peter Shumagala, Dan and Tim Nickels and Branch Manager Terry Miles

Buffalo, but found Clyde "people pleasant" and business friendly, according to Dan.

Besides Mayor Fremouw, Dan and Tim gave a shout out to State Senator Mike Nozzolio for helping to get the wheels moving and the Clyde location up and running.

The best benefit for Clyde, besides the property tax dollars, is the hiring of eight Wayne County residents, including Jerry Fremouw.

Tim said that with 105 wineries within a 25 minute drive from Clyde, he is optimistic business will only increase.

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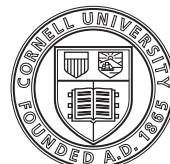
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